Budgeted Revenues
2025-2026

Funding Sources	Projected Revenues 25/26	Revenue Budget 24/25	Budget Variance	Notes	% Variance
WIOA Adult - PY 2025	$ 451,254	$ 440,549	$ 10,705	1	2.43%
WIOA Adult - PY 2024 Carryover/Program Income	$ -	$ 310,026	$ (310,026)	1	-100.00%
WIOA Dislocated Worker - PY 2025	$ 174,362	$ 239,037	$ (64,675)	1	-27.06%
WIOA Dislocated Worker - PY 2024 Carryover	$ 250,000	$ 241,478	$ 8,522	1	3.53%
WIOA Youth - PY 2025	$ 528,878	$ 529,234	$ (356)	1	-0.07%
WIOA Youth - PY 2024 Carryover	$ 350,000	$ 514,188	$ (164,188)	1	-31.93%
Welfare Transition Program (WTP/TANF) - PY 2024	$ 646,733	$ 701,599	$ (54,866)	1	-7.82%
Welfare Transition Program (WTP/TANF) - PY 2024 Carryover	$ -	$ 47,260	$ (47,260)	1	-100.00%
Wagner-Peyser (WP) Pass-Thru - 24/25-Carryover	$ -	$ 289	$ (289)	1	-100.00%
Wagner-Peyser (WP) Pass-Thru - 25/26	$ 32,535	$ 32,535	$ -	1	0.00%
Veterans Program Pass-Thru -24/25 Carryover	$ 7,000	$ 5,787	$ 1,213		20.96%
Veterans Program Pass-Thru-25/26	$ 10,000	$ 13,210			
RESEA PY25 Carryover	$ 5,000	$ 5,664	$ (664)		-11.72%
RSEA PY26	$ 75,000	$ 75,000	$ -		0.00%
Supplemental Nutrition Assistance Program (SNAP) 25/26	$ 200,000	$ 247,428	$ (47,428)		0.00%
Supplemental Nutrition Assistance Program (SNAP) 24/25 Carryover	$ -	$ 58,765	$ (58,765)		0.00%
Total Recurring Revenues	**$ 2,730,762**	**$ 3,462,049**	**$ (728,077)**		**-21.12%**
WIOA National Dislocated Worker Grant-IAN Carryover	$ -	$ 1,259	$ (1,259)		100.00%
Non-Custodial	$ 133,700	$ 200,000	$ (66,300)		100.00%
Rapid Response	$ 23,300	$ 23,340	$ (40)		-0.17%
ApprenticeshipNavigator	$ 60,000	$ 21,313	$ 38,687		181.52%
Rural Initiatives Pass-thru 24/25	$ 250,000	$ 250,000	$ -		0.00%
Hope-WP	$ 60,000	$ 55,781	$ 4,219		7.56%
Hope-WIOA	$ 60,000	$ 79,685	$ (19,685)		-24.70%
Hope Navigator	$ 70,000	$ 31,429	$ 38,571		
Rapid Credentialing Program-Carryover	$ -	$ 44,000	$ (44,000)		100.00%
Non-Federal/Carryover	$ 45,860	$ 38,524	$ 7,336		19.04%
Total Non-Recurring Revenues	**$ 702,860**	**$ 745,331**	**$ (42,471)**		**-5.70%**
Total Revenues	**$ 3,433,622**	**$ 4,207,380**	**$ (770,548)**		**-18.39%**

Notes:

1) FY 2025/2026 WIOA/WTP/WP based upon preliminary funding estimates provided by FC/CSF; all other funding estimated. WIOA formula funds are authorized for a two-year period. 2025/2027

Heartland Workforce Investment Board, Inc.
Proposed Budget - 2025-2026
Hardee Office Closed
DeSoto, Hardee, Highlands and Okeechobee Counties

Fiscal Year 2025-2026										
Total Revenues							**$ 3,433,622**			
	Total Management Indirect G&A	**CSH - Highlands Center**	**CSH - DeSoto Center**	**CSH - Hardee Center**	**CSH - Okeechobee Center**	**Total 25/26 Expenditure Budget**		**Total 25/26 ExpenditureBudget**	**Variance**	**Notes**
Personnel	$ 381,731	$ 961,249	$ 208,784	$ 113,384	$ 310,237	$ 1,975,385		$ 1,904,509	$ 70,876	1
Travel	$ 2,000	$ 2,500	$ 2,000	$ 2,000	$ 2,000	$ 10,500		$ 13,500	$ (3,000)	
Staff Development	$ 5,000	$ 1,000	$ 500	$ 500	$ 500	$ 7,500		$ 7,500	$ -	
Rent	$ 14,000	$ 173,000	$ -	$ 9,750	$ 25,800	$ 222,550		$ 251,800	$ (29,250)	
Utilities	$ 1,350	$ 19,000	$ 4,100	$ 2,125	$ 3,500	$ 30,075		$ 31,200	$ (1,125)	
Telephone	$ 1,200	$ 11,500	$ 2,500	$ 550	$ 2,300	$ 18,050		$ 20,100	$ (2,050)	
Insurance	$ 5,657	$ 15,785	$ 3,500	$ 3,500	$ 3,500	$ 31,942		$ 27,876	$ 4,066	
Computer/Phone Network	$ 1,750	$ 10,000	$ 2,100	$ 1,800	$ 2,000	$ 17,650		$ 14,700	$ 2,950	
Computer Software	$ 7,500	$ 7,500	$ 650	$ 500	$ 800	$ 16,950		$ 21,250	$ (4,300)	
Computer Supplies	$ 2,000	$ 3,500	$ 400	$ 150	$ 400	$ 6,450		$ 7,000	$ (550)	
Minor Equipment - Non-Capitalized	$ 1,000	$ 1,000	$ 500	$ 500	$ 500	$ 3,500		$ 13,500	$ (10,000)	
Equipment Lease	$ 600	$ 3,600	$ 1,200	$ 1,200	$ 1,200	$ 7,800		$ 8,400	$ (600)	
Building Maintenance/Janitorial Supplies	$ 650	$ 8,000	$ 1,800	$ 3,000	$ 12,000	$ 25,450		$ 32,500	$ (7,050)	
Office Supplies	$ 1,500	$ 2,500	$ 600	$ 300	$ 700	$ 5,600		$ 5,450	$ 150	
Postage and Delivery	$ 500	$ -	$ -	$ -	$ -	$ 500		$ 600	$ (100)	
Legal Fees	$ 1,500	$ -	$ -	$ -	$ -	$ 1,500		$ 2,200	$ (700)	
Background Screening/Drug Testing	$ 4,500	$ -	$ -	$ -	$ -	$ 4,500		$ 3,500	$ 1,000	
Audit	$ 37,500	$ -	$ -	$ -	$ -	$ 37,500		$ 31,000	$ 6,500	
Monitoring & Continuous Improvement	$ 8,500	$ -	$ -	$ -	$ -	$ 8,500		$ 8,000	$ 500	
Professional Fees	$ 2,500	$ 25,000	$ 10,500	$ 5,000	$ 10,000	$ 53,000		$ 121,500	$ (68,500)	
Dues & Subscriptions	$ 3,000	$ 500	$ 150	$ 150	$ 150	$ 3,950		$ 4,950	$ (1,000)	
Advertising/Outreach	$ 710	$ 500	$ -	$ -	$ -	$ 1,210		$ 1,210	$ -	
Bank Fees/Payroll Processing	$ 9,400					$ 9,400		$ 8,500	$ 900	
Total Operational Budget	**$ 494,049**	**$ 1,246,134**	**$ 239,284**	**$ 144,409**	**$ 375,587**	**$ 2,499,462**	**$ 2,499,462**	**$ 2,540,745**	**$ (41,283)**	
Training - ITA/EWT/OJT/WE	**$ 350,000**									
Incentives	**$ 50,000**									
Youth Training Services	**$ 225,000**									
Direct Expenses-VETS/WP/RIG/RESEA/Misc Projects	**$ 300,000**									
Total Contracts/Training	**$ 925,000**						**$ 925,000**			
Total Budgeted Expenditures							**$ 3,424,462**			
Unassigned Budget							**$ 9,160**			

Notes:
1) Salaries for 25/26 include a 2.5% increase for employees 12 months 1.25% employees 6 months.