Budgeted Revenues
2026-2027

Funding Sources	Projected Revenues 26/27	Revenue Budge 25/26	Budget Variance	Notes	% Variance
WIOA Adult - PY 2026	$ 515,119	$ 451,281	$ 63,838	1	14.15%
WIOA Adult - PY 2025 Carryover/Program Income	$ 150,000	$ 102,004	$ 47,996	1	47.05%
WIOA Dislocated Worker - PY 2026	$ 156,098	$ 174,335	$ (18,237)	1	-10.46%
WIOA Dislocated Worker - PY 2025 Carryover	$ 65,000	$ 239,037	$ (174,037)	1	-72.81%
WIOA Youth - PY 2026	$ 636,592	$ 524,901	$ 111,691	1	21.28%
WIOA Youth - PY 2025 Carryover	$ 135,000	$ 410,041	$ (275,041)	1	-67.08%
Welfare Transition Program (WTP/TANF) - PY 2026	$ 606,749	$ 646,733	$ (39,984)	1	-6.18%
Welfare Transition Program (WTP/TANF) - PY 2025 Carryover	$ 120,000	$ 132,495	$ (12,495)	1	-9.43%
Wagner-Peyser (WP) Pass-Thru - 26	$ 32,535	$ 32,535	$ -	1	0.00%
Wagner-Peyser (WP) Pass-Thru - 25/26-Carryover	$ 8,500	$ 7,359	$ 1,141	1	15.50%
Veterans Program Pass-Thru - 25/26 Carryover	$ 10,000	$ 3,700	$ 6,300		170.27%
Veterans Program Pass-Thru-26/27	$ 20,000	$ 19,335			
RESEA PY25 Carryover	$ 2,500	$ 34,094	$ (31,594)		-92.67%
RSEA PY26	$ 62,196	$ -	$ 62,196		0.00%
Supplemental Nutrition Assistance Program (SNAP) 26/27	$ 225,000	$ 247,428	$ (22,428)		0.00%
Supplemental Nutrition Assistance Program (SNAP) 25/26 Carryover	$ 35,000	$ 55,803	$ (20,803)		0.00%
Total Recurring Revenues	**$ 2,780,289**	**$ 3,081,081**	**$ (301,457)**		**-9.76%**
Rapid Response	$ 62,000	$ 65,000	$ (3,000)		-4.62%
Network Navigator	$ 105,571	$ 105,571	$ -		
Rural Initiatives	$ 250,000	$ 250,000	$ -		0.00%
Non-Custodial	$ 200,000	$ 200,000	$ -		
State Rural	$ -	$ 500,000	$ (500,000)		
Hope FL Navigator		$ 5,842	$ (5,842)		
WIOA Hope		$ 861	$ (861)		
Strategic Focus		$ 45,000	$ (45,000)		
Non-Federal/Carryover	$ 53,179	$ 48,470	$ 4,709		9.72%
Total Non-Recurring Revenues	**$ 670,750**	**$ 1,220,744**	**$ (549,994)**		**-45.05%**
Total Revenues	**$ 3,451,039**	**$ 4,301,825**	**$ (851,451)**		**-19.78%**

Notes:

1) FY 2026/2027 WIOA/WTP/WP based upon preliminary funding estimates provided by FC/CSF; all other funding estimated. WIOA formula funds are authorized for a two-year period. 2026/2028

Heartland Workforce Investment Board, Inc.
Proposed Budget - 2026-2027

Fiscal Year 2026-2027	DeSoto, Hardee, Highlands and Okeechobee Counties									
Total Revenues							$ 3,451,039			
	Total Management Indirect G&A	**CSH - Highlands Center**	**CSH - DeSoto Center**	**CSH - Hardee Center**	**CSH - Okeechobee Center**	**Total 26/27 Expenditure Budget**		**Total 25/26 ExpenditureBudget**	**Variance**	**Notes**
Personnel	$ 390,885	$ 999,526	$ 142,787	$ 152,091	$ 270,685	$ 1,955,975		$ 1,975,385	$ (19,411)	1
Travel	$ 1,500	$ 3,500	$ 2,500	$ 2,000	$ 2,000	$ 11,500		$ 10,500	$ 1,000	
Staff Development	$ 5,000	$ 1,000	$ 500	$ 500	$ 500	$ 7,500		$ 7,500	$ -	
Rent	$ 14,000	$ 173,000	$ -	$ 1	$ 25,800	$ 212,801		$ 222,550	$ (9,749)	
Utilities	$ 1,300	$ 18,000	$ 5,000	$ -	$ 4,000	$ 28,300		$ 30,075	$ (1,775)	
Telephone	$ 1,250	$ 12,500	$ 2,300	$ 500	$ 2,300	$ 18,850		$ 18,050	$ 800	
Insurance	$ 6,000	$ 18,000	$ 2,600	$ 1,500	$ 3,300	$ 31,400		$ 31,942	$ (542)	
Computer/Phone Network	$ 2,000	$ 8,500	$ 1,850	$ -	$ 2,000	$ 14,350		$ 17,650	$ (3,300)	
Computer Software	$ 10,000	$ 12,000	$ 1,400	$ 800	$ 1,500	$ 25,700		$ 16,950	$ 8,750	
Computer Supplies	$ 3,500	$ 75,000	$ 600	$ 300	$ 800	$ 7,000		$ 6,450	$ 550	
Minor Equipment - Non-Capitalized	$ 1,000	$ 5,000	$ 1,500	$ 250	$ 1,500	$ 9,250		$ 3,500	$ 5,750	
Equipment Lease	$ 1,300	$ 3,600	$ 1,300	$ -	$ 1,300	$ 7,500		$ 7,800	$ (300)	
Building Maintenance/Janitorial Supplies	$ 700	$ 8,000	$ 1,800	$ 12,000	$ 10,000	$ 32,500		$ 25,450	$ 7,050	
Office Supplies	$ 2,000	$ 3,100	$ 750	$ 600	$ 900	$ 7,350		$ 5,600	$ 1,750	
Postage and Delivery	$ 600	$ -	$ -	$ -	$ -	$ 600		$ 500	$ 100	
Legal Fees	$ 2,200	$ -	$ -	$ -	$ -	$ 2,200		$ 1,500	$ 700	
Background Screening/Drug Testing	$ 3,800	$ -	$ -	$ -	$ -	$ 3,800		$ 4,500	$ (700)	
Audit	$ 39,150	$ -	$ -	$ -	$ -	$ 39,150		$ 37,500	$ 1,650	
Monitoring & Continuous Improvement	$ 8,000	$ -	$ -	$ -	$ -	$ 8,000		$ 8,500	$ (500)	
Professional Fees	$ 6,500	$ 20,000	$ 7,500	$ 4,500	$ 9,500	$ 48,000		$ 53,000	$ (5,000)	
Dues & Subscriptions	$ 2,000	$ 500	$ 150	$ 150	$ 150	$ 2,950		$ 3,950	$ (1,000)	
Advertising/Outreach	$ 710	$ 8,100	$ 900	$ 900	$ 900	$ 11,510		$ 1,210	$ 10,300	
Bank Fees/Payroll Processing	$ 9,000					$ 9,000		$ 9,400	$ (400)	
Total Operational Budget	**$ 512,395**	**$ 1,369,326**	**$ 173,437**	**$ 176,092**	**$ 337,135**	**$ 2,495,186**	**$ 2,495,186**	**$ 2,499,462**	**$ (4,277)**	
Training - ITA/EWT/OJT/WE	**$ 440,000**									
Incentives	**$ 50,000**									
Youth Training	**$ 45,000**									
Direct Expenses-VETS/WP/RIG/RESEA/Misc Projects	**$ 400,000**									
Total Contracts/Training	**$ 935,000**						**$ 935,000**			
Total Budgeted Expenditures							**$ 3,430,186**			
Unassigned Budget							**$ 20,854**			

Notes:
1) Salaries for 26/27 include a 2.5% increase for employees 12 months.