SECTION 5

TARGETED INDUSTRY CLUSTERS

REVIEWED NOVEMBER 2024

Heartland Region

Agriculture

Biofuels & Renewable Energy

Healthcare & Life Sciences

Information Technology

Logistics & Distribution

Niche Manufacturing/Processing (aviation, building component design, food & beverage, plastics)

Florida

Aviation/Aerospace

Clean Technologies (Cleantech)

Life Sciences

Manufacturing

Defense & Homeland Security

Information Technology

Financial & Professional Services

Logistics & Distribution

Headquarters

2026-2027 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 19 - DeSoto, Hardee, Highlands, and Okeechobee counties

Selection Criteria:

1 LMEC Educational Requirements: 3 (Some College, No Degree), 4 (Postsecondary Non-Degree Award), 5 (Associate Degree), or 6 (Bachelor's Degree)

2 30 annual openings and positive growth

3 Mean Wage of $18.28/hour and Entry Wage of $14.86/hour

4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of $28.63/hour and Entry Wage of $18.28/hour

			Regional				Statewide				LMEC	In	
			Annual	Annual	2025 Hourly Wage		Annual	Annual	2025 Hourly Wage		Training	Target	Qualifying
SOC Code*	HSHW**	Occupation Title*	% Growth	Openings	Mean	Entry	% Growth	Openings	Mean	Entry	Code	Industry?	Level***
132011	HSHW	Accountants and Auditors	0.75	26	39.37	24.44	1.61	9,421	42.41	26.49	6	Yes	S
152011	HSHW	Actuaries	N/A	N/A	N/A	N/A	3.48	158	65.84	40.88	6	Yes	E
113012	HSHW	Administrative Services Managers	0.67	10	40.85	23.73	1.27	1,560	53.37	28.42	6	Yes	S
413011		Advertising Sales Agents	N/A	N/A	N/A	N/A	0.03	584	33.44	18.61	3	Yes	E
112011		Advertising and Promotions Managers	N/A	N/A	N/A	N/A	0.91	152	N/A	N/A	6	Yes	E
173021	HSHW	Aerospace Engineering and Operations Technologists and Technicians	N/A	N/A	N/A	N/A	1.68	180	39.99	29.10	5	Yes	E
172011	HSHW	Aerospace Engineers	N/A	N/A	N/A	N/A	1.46	247	63.01	44.60	6	Yes	E
493011	HSHW	Aircraft Mechanics and Service Technicians	0.53	3	32.07	23.10	1.56	1,400	38.40	23.81	5	Yes	S
512011	HSHW	Aircraft Structure, Surfaces, Rigging, and Systems Assemblers	N/A	N/A	N/A	N/A	-0.99	134	32.84	23.45	4	Yes	E
532022		Airfield Operations Specialists	N/A	N/A	N/A	N/A	1.46	410	27.97	19.45	3	Yes	E
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	N/A	N/A	N/A	N/A	1.78	892	122.32	64.73	6	Yes	S
171011	HSHW	Architects, Except Landscape and Naval	N/A	N/A	N/A	N/A	1.57	496	48.16	31.74	6	Yes	N
173011	HSHW	Architectural and Civil Drafters	-0.40	3	N/A	N/A	1.57	901	31.52	21.30	5	Yes	S
119041	HSHW	Architectural and Engineering Managers	0.00	1	N/A	N/A	1.34	628	85.58	60.02	6	Yes	S
271011	HSHW	Art Directors	N/A	N/A	N/A	N/A	1.29	604	50.58	30.58	6	Yes	S
274011		Audio and Video Technicians	N/A	N/A	N/A	N/A	1.05	629	28.79	19.57	5	Yes	N
493023		Automotive Service Technicians and Mechanics	1.06	40	23.25	16.13	1.14	5,193	25.84	16.52	4	Yes	R
492091	HSHW	Avionics Technicians	N/A	N/A	N/A	N/A	1.63	212	42.04	27.97	5	Yes	E
172031	HSHW	Bioengineers and Biomedical Engineers	N/A	N/A	N/A	N/A	0.98	45	52.76	33.14	6	Yes	E
194021		Biological Technicians	0.76	4	26.25	18.07	1.41	396	25.20	17.69	6	Yes	N
433031		Bookkeeping, Accounting, and Auditing Clerks	-0.15	85	24.04	17.16	0.35	14,245	25.28	18.53	3	Yes	S
434011	HSHW	Brokerage Clerks	N/A	N/A	N/A	N/A	-0.26	284	32.79	25.71	3	Yes	E
493031		Bus and Truck Mechanics and Diesel Engine Specialists	0.56	11	27.30	19.97	0.95	1,284	30.17	22.21	4	Yes	S
131199	HSHW	Business Operations Specialists, All Other	0.66	22	36.51	21.52	1.28	7,397	43.76	23.48	6	Yes	S
131020	HSHW	Buyers and Purchasing Agents	0.82	12	32.48	20.16	1.49	3,583	37.52	23.45	6	Yes	S
292031		Cardiovascular Technologists and Technicians	0.29	2	32.54	19.12	0.89	415	34.55	18.89	5	Yes	E
252032	HSHW	Career/Technical Education Teachers, Secondary School	0.93	0	28.73	24.36	0.77	770	31.13	24.64	6	No	E
472031		Carpenters	1.65	37	24.24	17.51	1.49	5,497	25.27	18.99	4	Yes	R
351011		Chefs and Head Cooks	1.40	9	28.45	18.96	1.62	2,548	29.67	17.93	5	Yes	S
518091	HSHW	Chemical Plant and Systems Operators	N/A	N/A	N/A	N/A	-0.44	21	52.45	32.46	5	Yes	E
194031		Chemical Technicians	N/A	N/A	N/A	N/A	1.24	262	27.09	19.59	5	Yes	E
192031	HSHW	Chemists	N/A	N/A	N/A	N/A	1.50	149	44.04	25.81	6	Yes	E
111011	HSHW	Chief Executives	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6	Yes	N

211021		Child, Family, and School Social Workers	0.35	6	25.56	18.66	0.95	1,604	27.87	20.48	6	Yes	S
173022	HSHW	Civil Engineering Technologists and Technicians	N/A	N/A	N/A	N/A	1.05	284	32.29	21.74	5	Yes	E
172051	HSHW	Civil Engineers	0.60	3	45.48	29.36	1.55	1,868	49.91	31.34	6	Yes	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.47	2	N/A	N/A	0.72	2,205	36.91	24.41	3	Yes	S
292010		Clinical Laboratory Technologists and Technicians	0.39	13	26.35	17.20	0.93	2,009	30.60	18.85	5	Yes	S
532012	HSHW	Commercial Pilots	N/A	N/A	N/A	N/A	1.32	854	69.87	36.26	4	Yes	S
211094		Community Health Workers	N/A	N/A	N/A	N/A	1.80	238	23.00	16.52	6	Yes	N
211099		Community and Social Service Specialists, All Other	N/A	N/A	N/A	N/A	1.12	640	25.83	18.27	6	Yes	N
113111	HSHW	Compensation and Benefits Managers	N/A	N/A	N/A	N/A	1.03	126	65.76	41.94	6	Yes	E
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.46	1	35.11	21.48	1.42	610	34.74	22.22	6	Yes	S
131041	HSHW	Compliance Officers	0.70	8	34.86	20.05	1.02	2,929	38.98	22.77	6	Yes	S
172061	HSHW	Computer Hardware Engineers	N/A	N/A	N/A	N/A	1.78	222	66.25	42.24	6	Yes	E
151241	HSHW	Computer Network Architects	N/A	N/A	N/A	N/A	2.31	668	66.01	44.28	6	Yes	S
151231	HSHW	Computer Network Support Specialists	0.00	1	N/A	N/A	1.04	608	38.14	24.53	5	Yes	E
519161		Computer Numerically Controlled Tool Operators	0.00	1	N/A	N/A	-0.14	402	22.86	17.83	4	Yes	E
519162	HSHW	Computer Numerically Controlled Tool Programmers	N/A	N/A	N/A	N/A	2.17	96	31.43	21.62	5	Yes	E
151299	HSHW	Computer Occupations, All Other	1.38	4	34.14	21.19	1.91	1,557	53.08	29.17	6	Yes	S
151251	HSHW	Computer Programmers	N/A	N/A	N/A	N/A	0.33	287	46.61	28.17	6	Yes	E
151211	HSHW	Computer Systems Analysts	1.53	6	47.25	29.18	1.90	2,890	51.26	33.26	6	Yes	S
151232		Computer User Support Specialists	0.12	12	24.48	16.21	0.72	3,508	30.26	20.24	4	Yes	S
113021	HSHW	Computer and Information Systems Managers	1.42	5	68.86	41.88	2.44	3,169	84.20	54.11	6	Yes	S
119021	HSHW	Construction Managers	1.71	26	51.42	31.38	1.76	4,371	61.64	35.77	6	Yes	S
474011	HSHW	Construction and Building Inspectors	0.18	7	34.80	21.90	0.78	1,416	34.30	22.92	4	Yes	S
131051	HSHW	Cost Estimators	0.67	6	37.98	22.43	0.57	1,344	39.00	23.50	6	Yes	S
434031		Court, Municipal, and License Clerks	0.52	25	22.47	17.18	0.79	1,175	23.66	18.40	3	Yes	N
271012		Craft Artists	N/A	N/A	N/A	N/A	N/A	N/A	24.52	17.56	3	Yes	E
132041	HSHW	Credit Analysts	0.00	0	N/A	N/A	0.28	227	43.12	27.75	6	Yes	E
152051	HSHW	Data Scientists	N/A	N/A	N/A	N/A	4.06	1,068	57.28	35.07	6	Yes	S
151243	HSHW	Database Architects	N/A	N/A	N/A	N/A	1.92	150	68.40	45.11	6	Yes	E
319091		Dental Assistants	1.23	21	22.09	18.33	1.51	3,552	23.32	19.50	4	Yes	S
291292	HSHW	Dental Hygienists	1.48	6	41.07	35.28	1.57	1,121	42.46	35.89	5	Yes	S
519081		Dental Laboratory Technicians	N/A	N/A	N/A	N/A	-0.17	241	28.61	19.81	4	Yes	E
292032	HSHW	Diagnostic Medical Sonographers	1.56	3	39.63	34.90	2.01	519	41.34	34.05	5	Yes	S
291031	HSHW	Dietitians and Nutritionists	0.26	3	30.51	17.66	1.14	435	35.23	26.08	6	Yes	E
172071	HSHW	Electrical Engineers	N/A	N/A	N/A	N/A	1.39	528	53.57	34.87	6	Yes	S
499051	HSHW	Electrical Power-Line Installers and Repairers	-0.76	8	43.53	32.15	0.72	645	40.82	27.62	4	Yes	N
173012	HSHW	Electrical and Electronics Drafters	N/A	N/A	N/A	N/A	0.50	77	34.09	23.44	5	Yes	E
472111		Electricians	1.62	26	25.77	19.00	1.85	5,975	27.72	20.63	4	Yes	S
173024	HSHW	Electro-Mechanical and Mechatronics Technologists and Technicians	N/A	N/A	N/A	N/A	1.26	77	35.47	26.68	5	Yes	E
172072	HSHW	Electronics Engineers, Except Computer	N/A	N/A	N/A	N/A	1.62	373	59.18	41.63	6	Yes	E
252021		Elementary School Teachers, Except Special Education	0.23	71	25.48	22.26	0.75	6,005	28.62	23.37	6	No	R
292042		Emergency Medical Technicians	N/A	N/A	N/A	N/A	1.39	632	21.22	16.69	4	Yes	S
173029	HSHW	Engineering Technologists and Technicians, Except Drafters, All Other	N/A	N/A	N/A	N/A	1.12	250	35.42	23.47	5	Yes	E
172199	HSHW	Engineers, All Other	0.68	1	42.27	29.84	0.77	634	53.09	31.36	6	Yes	E
173025		Environmental Engineering Technologists and Technicians	N/A	N/A	N/A	N/A	1.51	53	25.51	18.40	5	Yes	E
172081	HSHW	Environmental Engineers	N/A	N/A	N/A	N/A	1.82	138	53.62	31.53	6	Yes	E
194042		Environmental Science and Protection Technicians, Including Health	N/A	N/A	N/A	N/A	1.35	264	25.78	19.52	5	Yes	E
192041	HSHW	Environmental Scientists and Specialists, Including Health	0.42	5	27.55	20.36	0.91	619	33.57	21.83	6	Yes	N
436011	HSHW	Executive Secretaries and Executive Administrative Assistants	0.00	7	29.22	19.76	0.68	2,351	33.21	22.19	3	Yes	S
113013	HSHW	Facilities Managers	0.76	3	45.54	27.39	1.13	737	49.94	28.89	6	Yes	N

119013	HSHW	Farmers, Ranchers, and Other Agricultural Managers	-0.26	339	38.92	22.88	-0.18	4,939	53.80	29.25	6	Yes	E
433099		Financial Clerks, All Other	N/A	N/A	N/A	N/A	0.97	276	27.35	20.18	3	Yes	E
132061	HSHW	Financial Examiners	N/A	N/A	N/A	N/A	2.83	454	40.16	25.46	6	Yes	E
113031	HSHW	Financial Managers	1.56	14	63.13	33.34	2.28	4,861	81.72	43.84	6	Yes	S
132054	HSHW	Financial Risk Specialists	N/A	N/A	N/A	N/A	1.50	397	53.61	31.08	6	Yes	E
132099	HSHW	Financial Specialists, All Other	0.68	1	N/A	N/A	1.13	646	36.04	22.67	6	Yes	N
132051	HSHW	Financial and Investment Analysts	1.61	4	43.38	23.96	1.40	1,837	49.85	30.53	6	Yes	S
332011		Firefighters	N/A	N/A	N/A	N/A	0.81	1,990	29.51	19.62	4	Yes	S
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.90	48	35.13	24.06	1.50	7,746	38.08	25.90	3	Yes	R
391014		First-Line Supervisors of Entertainment and Recreation Workers, Except Gambling Services	1.13	3	21.01	16.42	1.36	785	26.78	18.31	3	Yes	S
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.44	45	24.99	19.64	1.05	2,531	27.34	19.32	3	Yes	R
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	0.76	25	34.36	22.12	1.11	3,975	37.64	24.97	3	Yes	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.43	9	38.53	24.00	0.76	2,014	43.89	26.12	3	Yes	S
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	N/A	N/A	N/A	N/A	0.87	11,128	33.84	22.62	3	Yes	S
391022		First-Line Supervisors of Personal Service Workers	N/A	N/A	N/A	N/A	1.46	818	24.68	17.02	3	Yes	S
511011	HSHW	First-Line Supervisors of Production and Operating Workers	0.65	17	31.30	20.87	1.07	3,200	34.27	22.35	3	Yes	S
411011		First-Line Supervisors of Retail Sales Workers	0.25	74	23.52	16.10	0.47	10,122	25.35	17.12	3	Yes	R
531047	HSHW	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Super	1.04	17	30.31	21.14	1.32	4,026	31.10	21.34	3	Yes	S
331012	HSHW	FirstLine Supervisors of Police and Detectives	0.52	9	38.87	33.04	0.70	754	51.37	34.28	6	No	E
194013		Food Science Technicians	0.00	1	N/A	N/A	0.79	73	29.93	19.71	5	Yes	E
191012	HSHW	Food Scientists and Technologists	N/A	N/A	N/A	N/A	1.03	14	49.02	28.65	6	Yes	E
119051	HSHW	Food Service Managers	1.35	25	31.85	19.68	1.50	4,173	37.19	24.20	3	Yes	S
131131	HSHW	Fundraisers	0.00	0	N/A	N/A	1.26	600	37.51	21.11	6	Yes	S
111021	HSHW	General and Operations Managers	1.11	131	50.43	25.08	1.35	24,561	61.03	27.36	6	Yes	R
194043		Geological Technicians, Except Hydrologic Technicians	N/A	N/A	N/A	N/A	1.36	29	26.00	18.69	5	Yes	E
192042	HSHW	Geoscientists, Except Hydrologists and Geographers	N/A	N/A	N/A	N/A	1.53	81	49.66	29.60	6	Yes	E
271024	HSHW	Graphic Designers	2.11	2	24.97	16.36	1.16	1,489	32.73	21.17	6	Yes	S
211091	HSHW	Health Education Specialists	0.00	2	22.37	17.64	0.86	325	25.74	14.71	6	Yes	N
299021	HSHW	Health Information Technologists and Medical Registrars	N/A	N/A	N/A	N/A	2.33	234	38.23	23.67	4	Yes	E
251071	HSHW	Health Specialties Teachers, Postsecondary	N/A	N/A	N/A	N/A	2.23	1,047	63.24	28.88	6	No	S
292099		Health Technologists and Technicians, All Other	1.63	5	N/A	N/A	1.25	939	24.61	18.22	4	Yes	S
299099	HSHW	Healthcare Practitioners and Technical Workers, All Other	N/A	N/A	N/A	N/A	1.15	132	38.61	20.38	4	Yes	E
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.76	28	23.46	16.28	1.74	4,472	27.55	20.23	4	Yes	S
533032		Heavy and Tractor-Trailer Truck Drivers	0.93	117	22.96	15.38	1.36	13,716	26.37	19.45	4	Yes	R
434161		Human Resource Assistants, Except Payroll and Timekeeping	-0.71	2	22.96	19.19	0.31	514	23.84	18.70	5	Yes	E
113121	HSHW	Human Resources Managers	0.70	3	59.88	40.17	1.37	1,061	72.29	42.66	6	Yes	S
131071	HSHW	Human Resources Specialists	0.51	23	31.80	20.80	1.51	6,246	35.87	22.58	6	Yes	S
173026		Industrial Engineering Technologists and Technicians	N/A	N/A	N/A	N/A	1.16	243	30.30	20.73	5	Yes	E
172112	HSHW	Industrial Engineers	N/A	N/A	N/A	N/A	2.07	1,312	51.52	35.41	6	Yes	S
499041		Industrial Machinery Mechanics	1.80	13	28.60	20.26	2.24	1,679	30.14	21.44	4	Yes	S
113051	HSHW	Industrial Production Managers	0.53	3	54.83	29.63	1.06	673	62.98	36.02	6	Yes	N
151212	HSHW	Information Security Analysts	2.83	1	60.07	31.81	3.68	1,415	59.86	38.07	6	Yes	S
519061		Inspectors, Testers, Sorters, Samplers, and Weighers	0.55	10	22.64	14.72	0.99	2,822	24.51	16.80	4	Yes	S
131032	HSHW	Insurance Appraisers, Auto Damage	N/A	N/A	N/A	N/A	N/A	N/A	32.33	23.11	4	Yes	E
413021	HSHW	Insurance Sales Agents	1.64	22	29.23	18.35	1.44	6,866	35.27	19.72	4	Yes	S
132053	HSHW	Insurance Underwriters	N/A	N/A	N/A	N/A	0.97	601	42.81	26.28	6	Yes	E
271025	HSHW	Interior Designers	N/A	N/A	N/A	N/A	1.58	930	31.72	19.89	6	Yes	S
273091		Interpreters and Translators	N/A	N/A	N/A	N/A	0.97	659	28.32	17.64	6	Yes	E
252012		Kindergarten Teachers, Except Special Education	0.17	9	29.64	22.89	0.77	1,148	28.83	23.63	6	No	E
171012	HSHW	Landscape Architects	N/A	N/A	N/A	N/A	1.42	160	41.03	28.73	6	Yes	E

436012		Legal Secretaries and Administrative Assistants	-0.75	2	24.74	16.83	0.79	1,634	26.64	17.80	3	Yes	S
292061		Licensed Practical and Licensed Vocational Nurses	0.42	35	28.54	23.51	0.82	3,478	29.88	25.52	4	Yes	R
194099		Life, Physical, and Social Science Technicians, All Other	N/A	N/A	N/A	N/A	1.02	428	32.05	18.44	6	Yes	N
132072	HSHW	Loan Officers	0.32	5	39.32	17.28	0.80	1,522	39.10	19.70	6	Yes	S
131081	HSHW	Logisticians	1.24	3	33.57	18.76	2.58	1,688	38.25	23.98	6	Yes	S
514041		Machinists	2.15	4	25.34	18.16	0.85	905	27.69	20.71	4	Yes	E
292035	HSHW	Magnetic Resonance Imaging Technologists	0.61	0	40.47	33.58	1.42	233	41.40	33.31	5	Yes	E
131111	HSHW	Management Analysts	1.35	15	45.57	25.52	1.87	9,182	48.00	27.91	6	Yes	S
119199	HSHW	Managers, All Other	0.91	34	47.54	23.07	1.28	8,651	59.51	29.42	6	Yes	R
172121	HSHW	Marine Engineers and Naval Architects	N/A	N/A	N/A	N/A	1.59	53	64.34	38.94	6	Yes	E
131161	HSHW	Market Research Analysts and Marketing Specialists	1.18	13	31.09	18.35	1.72	6,296	38.95	21.63	6	Yes	S
112021	HSHW	Marketing Managers	0.81	3	64.95	33.29	1.47	2,099	76.45	42.62	6	Yes	S
319011		Massage Therapists	1.58	4	22.45	15.82	1.98	2,063	25.83	17.26	4	Yes	S
192032	HSHW	Materials Scientists	N/A	N/A	N/A	N/A	N/A	N/A	52.21	37.09	6	Yes	E
173027		Mechanical Engineering Technologists and Technicians	N/A	N/A	N/A	N/A	1.08	72	28.68	18.19	5	Yes	E
172141	HSHW	Mechanical Engineers	N/A	N/A	N/A	N/A	1.84	677	50.86	33.83	6	Yes	S
519082		Medical Appliance Technicians	N/A	N/A	N/A	N/A	0.78	177	22.97	16.72	4	Yes	E
319092		Medical Assistants	1.69	64	19.45	16.89	2.16	9,448	20.81	17.39	4	Yes	R
292036	HSHW	Medical Dosimetrists	N/A	N/A	N/A	N/A	1.26	26	73.35	61.10	4	Yes	E
499062		Medical Equipment Repairers	1.61	2	N/A	N/A	1.58	408	29.18	18.71	5	Yes	N
292072		Medical Records Specialists	1.21	7	23.70	16.16	1.64	1,369	24.25	17.41	4	Yes	S
191042	HSHW	Medical Scientists, Except Epidemiologists	N/A	N/A	N/A	N/A	1.76	357	58.58	33.07	6	Yes	N
436013		Medical Secretaries and Administrative Assistants	0.83	59	19.46	16.35	1.20	9,338	21.02	17.28	3	Yes	R
119111	HSHW	Medical and Health Services Managers	2.48	28	56.85	32.33	2.77	4,869	65.10	37.58	6	Yes	S
131121		Meeting, Convention, and Event Planners	0.97	3	28.31	15.33	1.22	1,192	31.01	18.16	6	Yes	S
211023		Mental Health and Substance Abuse Social Workers	1.89	4	25.86	17.82	1.57	725	26.59	19.34	6	Yes	S
252022		Middle School Teachers, Except Special and Career/Technical Education	0.17	10	25.42	23.12	0.74	2,486	28.86	23.77	6	No	S
514035		Milling and Planning Machine Setters, Operators, and Tenders, Metal and Plastic	N/A	N/A	N/A	N/A	-0.25	20	21.82	17.56	4	Yes	E
172151	HSHW	Mining and Geological Engineers, Including Mining Safety Engineers	N/A	N/A	N/A	N/A	1.46	4	59.67	42.36	6	Yes	E
493042	HSHW	Mobile Heavy Equipment Mechanics, Except Engines	0.63	3	28.99	20.01	1.23	1,019	30.81	22.81	4	Yes	S
493051		Motorboat Mechanics and Service Technicians	1.51	5	23.62	18.00	1.54	668	27.48	19.89	4	Yes	S
272042	HSHW	Musicians and Singers	N/A	N/A	N/A	N/A	0.69	1,425	77.63	23.96	3	Yes	S
119121	HSHW	Natural Sciences Managers	0.00	1	45.09	32.41	1.25	421	65.75	32.74	6	Yes	N
151244	HSHW	Network and Computer Systems Administrators	0.78	5	40.93	27.81	0.68	1,290	46.85	30.56	6	Yes	S
292033	HSHW	Nuclear Medicine Technologists	N/A	N/A	N/A	N/A	1.08	117	46.34	39.17	5	Yes	E
195011	HSHW	Occupational Health and Safety Specialists	N/A	N/A	N/A	N/A	2.03	754	43.60	26.74	6	Yes	S
195012		Occupational Health and Safety Technicians	N/A	N/A	N/A	N/A	1.60	98	30.01	23.72	4	Yes	E
312011	HSHW	Occupational Therapy Assistants	1.28	3	34.23	30.53	2.00	559	33.80	28.42	5	Yes	S
152031	HSHW	Operations Research Analysts	1.09	0	30.69	22.47	2.76	786	40.51	24.68	6	Yes	S
292057		Ophthalmic Medical Technicians	N/A	N/A	N/A	N/A	2.66	1,282	22.26	17.63	4	Yes	S
232011		Paralegals and Legal Assistants	-0.14	10	26.80	19.65	1.29	4,707	30.41	21.06	5	Yes	S
433051		Payroll and Timekeeping Clerks	-0.77	5	23.88	16.97	-0.35	1,037	26.52	18.84	3	Yes	E
132052	HSHW	Personal Financial Advisors	1.98	5	45.09	20.43	1.63	2,139	78.26	27.66	6	Yes	S
292052		Pharmacy Technicians	1.19	28	20.08	16.53	1.44	4,310	21.21	17.31	4	Yes	S
319097		Phlebotomists	N/A	N/A	N/A	N/A	1.62	1,476	20.19	17.25	4	Yes	S
312021	HSHW	Physical Therapist Assistants	2.43	19	33.70	28.18	2.22	1,788	34.19	27.96	5	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.46	18	25.48	19.40	1.36	2,988	26.94	20.44	4	Yes	S
333051		Police and Sheriff's Patrol Officers	0.44	33	26.60	22.76	0.77	4,378	36.21	26.63	5	No	R
515111		Prepress Technicians and Workers	N/A	N/A	N/A	N/A	-1.00	124	22.44	17.31	4	Yes	E
272012	HSHW	Producers and Directors	N/A	N/A	N/A	N/A	1.10	774	45.83	24.81	6	Yes	N

435061		Production, Planning, and Expediting Clerks	0.30	8	24.58	17.69	0.72	2,223	26.70	18.86	3	Yes	S
	HSHW	Project Management Specialists	0.91	16	45.54	27.54	1.51	5,993	49.89	31.12	6	Yes	S
119141	HSHW	Property, Real Estate, and Community Association Managers	1.29	13	36.58	21.32	1.21	4,514	40.07	23.12	6	Yes	S
292053		Psychiatric Technicians	N/A	N/A	N/A	N/A	2.59	1,748	21.59	17.29	4	Yes	S
273031	HSHW	Public Relations Specialists	1.33	7	29.70	17.75	1.27	2,001	34.59	20.11	6	Yes	S
291124	HSHW	Radiation Therapists	N/A	N/A	N/A	N/A	1.14	83	48.31	40.61	5	Yes	E
492021	HSHW	Radio, Cellular, and Tower Equipment Installers and Repairers	N/A	N/A	N/A	N/A	1.79	84	32.92	22.98	5	Yes	E
292034	HSHW	Radiologic Technologists and Technicians	0.28	7	33.31	25.14	1.14	1,049	35.94	26.67	5	Yes	N
419021		Real Estate Brokers	N/A	N/A	N/A	N/A	N/A	N/A	42.49	20.89	4	Yes	N
419022		Real Estate Sales Agents	0.86	11	24.74	15.29	1.21	5,224	35.39	17.01	4	Yes	S
291141	HSHW	Registered Nurses	0.57	77	41.28	32.59	1.03	14,276	43.58	34.37	6	Yes	R
291126	HSHW	Respiratory Therapists	1.15	5	37.81	33.59	1.72	650	39.61	32.46	5	Yes	S
112022	HSHW	Sales Managers	1.09	10	62.47	30.84	1.33	3,422	72.17	38.03	6	Yes	S
413091		Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	0.82	48	30.98	17.10	1.24	12,095	35.13	18.61	6	Yes	R
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.07	44	36.42	19.20	0.77	9,273	36.50	19.49	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.64	4	46.29	23.76	1.12	2,094	56.43	27.67	6	Yes	S
252031		Secondary School Teachers, Except Special and Career/Technical Education	0.26	28	27.04	22.84	0.77	3,430	29.60	23.89	6	No	S
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.73	16	37.74	22.67	1.07	4,116	41.97	23.11	6	Yes	S
492098		Security and Fire Alarm Systems Installers	N/A	N/A	N/A	N/A	1.63	1,019	28.06	20.99	4	Yes	S
535031	HSHW	Ship Engineers	N/A	N/A	N/A	N/A	1.10	127	58.88	42.77	4	Yes	E
194061		Social Science Research Assistants	0.00	0	N/A	N/A	1.59	182	26.21	16.72	6	Yes	E
211029	HSHW	Social Workers, All Other	0.56	4	28.57	22.33	0.48	540	33.20	22.10	6	Yes	N
119151	HSHW	Social and Community Service Managers	0.72	4	36.08	23.34	1.18	793	40.32	25.41	6	Yes	S
211093		Social and Human Service Assistants	1.44	19	21.21	17.98	1.09	2,793	21.82	16.89	3	Yes	S
151252	HSHW	Software Developers	N/A	N/A	N/A	N/A	2.60	6,848	65.87	42.39	6	Yes	S
151253	HSHW	Software Quality Assurance Analysts and Testers	N/A	N/A	N/A	N/A	2.19	1,017	49.31	30.62	6	Yes	S
252052		Special Education Teachers, Kindergarten and Elementary School	0.00	2	26.99	24.35	0.78	666	29.14	24.94	6	No	E
252058	HSHW	Special Education Teachers, Secondary School	0.00	2	26.62	23.13	0.76	651	31.39	25.46	6	No	E
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	1.66	17	26.68	16.62	2.13	2,896	29.34	20.15	6	Yes	S
299093	HSHW	Surgical Assistants	N/A	N/A	N/A	N/A	1.33	175	36.52	21.50	4	Yes	E
292055	HSHW	Surgical Technologists	N/A	N/A	N/A	N/A	1.04	608	30.94	22.36	4	Yes	N
173031		Surveying and Mapping Technicians	0.64	4	25.71	18.70	1.53	769	25.01	18.34	5	Yes	S
171022	HSHW	Surveyors	0.44	2	34.04	22.56	1.55	396	36.77	23.76	6	Yes	E
132082		Tax Preparers	0.39	7	32.78	17.95	2.13	621	26.29	15.53	4	Yes	N
253099		Teachers and Instructors, All Other	0.27	6	25.51	17.24	0.89	1,446	27.44	17.13	6	No	S
273042	HSHW	Technical Writers	N/A	N/A	N/A	N/A	1.40	250	44.28	30.52	6	Yes	E
492022		Telecommunications Equipment Installers and Repairers, Except Line Installers	0.90	5	29.09	21.63	0.68	1,093	30.30	22.19	4	Yes	E
499052		Telecommunications Line Installers and Repairers	2.48	4	31.06	28.73	0.80	693	29.62	20.65	4	Yes	E
291129	HSHW	Therapists, All Other	N/A	N/A	N/A	N/A	1.76	127	35.44	23.68	6	Yes	E
514111		Tool and Die Makers	N/A	N/A	N/A	N/A	0.38	62	30.56	22.45	4	Yes	E
131151	HSHW	Training and Development Specialists	1.48	12	31.33	18.34	1.84	3,348	35.89	20.78	6	Yes	S
113071	HSHW	Transportation, Storage, and Distribution Managers	0.97	6	45.07	24.13	1.44	1,300	54.36	29.44	6	Yes	S
413041		Travel Agents	N/A	N/A	N/A	N/A	1.11	1,351	26.27	17.71	3	Yes	S
292056		Veterinary Technologists and Technicians	1.56	9	19.88	16.15	1.94	1,347	22.26	17.83	5	Yes	S
151254		Web Developers	N/A	N/A	N/A	N/A	1.65	367	N/A	N/A	5	Yes	E
151255	HSHW	Web and Digital Interface Designers	N/A	N/A	N/A	N/A	1.58	377	43.00	25.84	5	Yes	N
514121		Welders, Cutters, Solderers, and Brazers	1.41	10	24.18	18.93	1.27	2,042	25.98	20.32	4	Yes	S
514122		Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	N/A	N/A	N/A	N/A	0.68	106	21.49	18.15	4	Yes	E
273043	HSHW	Writers and Authors	N/A	N/A	N/A	N/A	1.23	778	36.00	21.49	6	Yes	S

*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

**HSHW = High Skill/High Wage.

***Qualifying Level:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.

N = Meets national wage and openings criteria based on national Labor Market Statistics employer survey data.

E = Meets emerging wage and openings criteria based on state Labor Market Statistics employer survey data.

N/A = Not available/releasable.

LMEC = Labor Market Estimating Conference

Regional Demand Occupations List

The Regional Demand Occupations List (DOL), previously known as the Targeted Occupations List (TOL) is of great importance to our area's businesses and job seekers. Its' purpose is to help assure the most effective use of workforce development resources. When considering approval of funds for traditional job training and education, local workforce development area boards (LWDB) may only spend workforce dollars on training in occupations that are listed on the most current DOL.

Each year, Florida's Workforce Estimating Conference (WEC), in accordance with Chapter 216.136 (7), F.S., develops information for the workforce development system, relating to the personnel needs of current, new, and emerging industries. The WEC reviews data concerning demands for short-term and long-term employment in High-Skills/High-Wage jobs, and makes recommendations to CareerSource Florida, Inc. (CSF), on additions or deletions to lists of locally targeted occupations. The DOL lists are developed after review of current economic conditions combined with labor market information. The occupations included on the lists are expected to meet a specified statewide wage rate, which is based on the Florida Price Level Index. The number of openings for inclusion on the list is generally ten (10) or higher. The list is typically limited to positions that require a two (2) year degree equivalent or less.

Only LWDBs may submit changes to the Regional DOL each year. LWDBs may add or eliminate proposed targeted occupations based on evidence of local labor market demand and economic conditions. LWDBs may also request a change to the regional DOL whenever changes to the area's labor market, local economy, training providers, or training program availability warrant revision to the list. Collaboration with our local area partners is imperative to ensure that local workforce dollars are targeted to support the actual needs of the businesses in this area.

Annually, upon receipt of the proposed DOL from CSF, CareerSource Heartland (CSH) staff distributes a copy of the proposed list to interested parties for review, comment and recommendations. Interested parties include but are not limited to CSH Board members, local economic development and educational partners, local government officials, and chambers of commerce representatives. Input to justify change is collected and a draft Regional DOL, including the necessary data (average wage and expected number of openings), is compiled.

The draft DOL is presented to the CSH Business Enhancement Committee (BEC). The BEC reviews the draft, considering average wage, expected number of openings, educational requirements, impact to the local economy, and local business need. The BEC Chair presents the committee's recommendation to the CSH Board of Directors for consideration and approval. Once locally approved, the CSH staff submits the Regional DOL to CSF.

Requests for addition to the DOL may be made at any time via CSH website. Requested additions will be presented to the CSH BEC, following the same process.

Donna Doubleday

Donna Doubleday, President/CEO